



Open Position Notice – January 24, 2021

Position Title	Chain Sales Associate – Denver North
Department	Sales
Reports To	Sean Wilson
Pay Range	\$42-45k
Expenses	Mileage Reimbursement for business-related miles driven.
	<i>Note: the pay may be more or less than the posted range. The posted range is a good-faith and reasonable estimate of the range of possible compensation at the time of the posting.</i>
Application Deadline	February 17, 2023
Position Description	<ul style="list-style-type: none"> <li>• Manage a number of stores within a specific territory</li> <li>• You will be responsible for writing orders, merchandising and executing programs that stores have committed to</li> <li>• Growing sales in your territory and building relationships in each of your stores</li> <li>• Consistently and reliably making account calls</li> <li>• Rotate product through a systematic process, following a process for each store, supplier or account</li> <li>• Establish and maintain a rapport with key individuals in account. Obtain feedback from accounts on products and merchandising activities</li> <li>• Execute Plan-o-grams and other supplier and company programs</li> <li>• Conduct physical inventory at accounts and assemble orders for needed products</li> <li>• Manage unsalable merchandise and ensure proper use of samples</li> <li>• Work toward dollar, case, and other goals as assigned</li> <li>• Manage store resets and build and maintain displays to company standards</li> <li>• Other duties as assigned</li> </ul>
Qualifications	<ul style="list-style-type: none"> <li>• Sales Associate will be a self-starter and self-motivated individual that has proven experience in sales</li> <li>• Complete follow up tasks with persistence and consistency</li> <li>• Respond to communications in a timely fashion</li> <li>• Ability to lift cases of wine, beer and spirits, 20-45lbs</li> <li>• Must be a someone who can work independently</li> <li>• Must have attention to detail and have the ability to work quickly and efficiently while managing time appropriately</li> <li>• One year sales experience in the beverage industry preferred with an entry level knowledge of wine, spirits, and beer</li> </ul>
Contact	Sean Wilson – <a href="mailto:swilson@classicbevco.com">swilson@classicbevco.com</a> 720-234-7585

Classic Beverage Company uses the criteria of merit, qualifications, and abilities to determine hiring decisions and promotions within the organization. Classic Beverage Company does not discriminate in the employment opportunities or practices on the basis of race, color, religion, national origin, ancestry, age, sex, marital status, order of protection, disability, military status, sexual orientation or sexual identity, pregnancy, unfavorable discharge from military service, genetic information or other segmenting factor protected by law.

Any employee(s) with questions or concerns about any type of discrimination in the workplace are encouraged to bring these issues to the attention of a supervisor, Human Resources, the General Manager, or the CFO.

Classic Beverage Company will consider all reasonable accommodations for qualified individuals with known disabilities unless doing so would result in an undue hardship to our organization. This policy applies to all aspects of our employment relationships, including staffing, job requirement, salary, corrective actions, termination, as well as access to benefits and training.

## **2022-2023 Benefit Information**

### **Full-Time Employees**

- Medical: UHC AllSavers – cost shared between employer/employee
- Voluntary Long Term and Short Term Disability – Paid by employee
- Dental Insurance – Paid by employee
- Vision Insurance - Paid by employee
- 401(k) retirement plan – Safe Harbor employer matching
- Six (6) paid holidays